

INDORIENT FINANCIAL SERVICES LIMITED SEBI Registered Category I Merchant Bankers

CORPORATE PROFILE

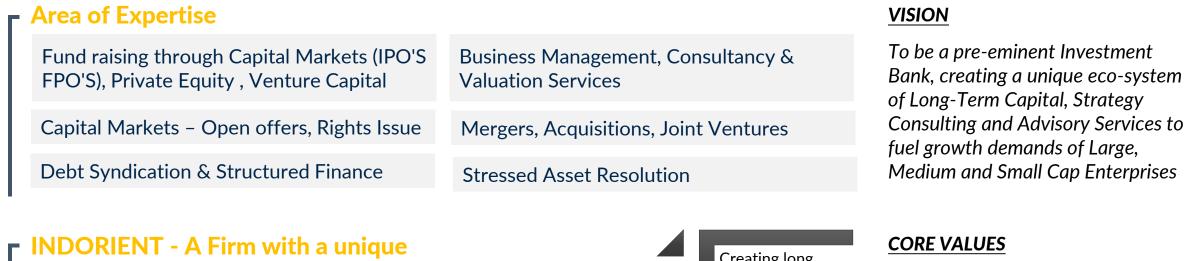


INDORIENT: CATEGORY I SEBI REGISTERED MERCHANT BANKER

- Indorient is a boutique mid-market merchant banking and advisory company providing services across multiple product and service range
- We provide a comprehensive suite of financial services covering areas of-
 - Capital Market Transactions
 - Mergers and Acquisitions
 - Private Equity, Project Advisory and Loan Syndication
 - Structured Debt Placements
 - Stressed Asset Resolution
 - AIF related services including Fund Set-up and Due Diligence certification
- We specialise in originating, developing & shepherding high value, strategic deals with strong relationships across the globe
- Backed by strong management, the company comprises a team of experienced professionals which has handled the cumulative fund raise of over \$150+ mn and closed over 7 IPO deals in their careers at Indorient



OUR SERVICES



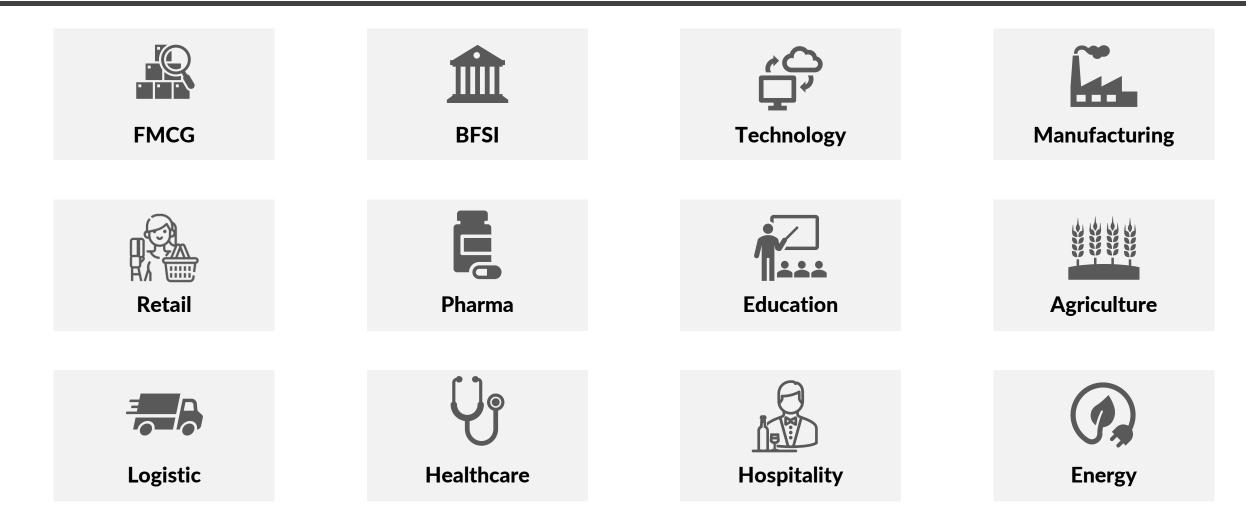
Creating long value proposition term sustaining value Supporting clients through its various levels of **Providing access** growth to multiple sources of Capital Evaluating strategic initiatives/growth plans with the Understanding management **Business and** Management Formulate **Shared Growth** Identify **Execute**

Bridging the synergy & expectation between investor, shareholder and management

- \checkmark Establish long term partnerships with clients, investors, regulators and intermediaries
- \checkmark Engagement built on Trust, Transparency, and Integrity
- \checkmark Provide exceptional client service
- Support social causes



VALUED EXPERIENCE ACROSS VARIOUS INDUSTRY VERTICALS



Our expertise and deep understanding of industries across sectors gives us an edge in deal execution and closure



INDORIENT'S PROVEN TRACK RECORD IN CAPITAL MARKETS

emudhra Trust Delivered		CHATHAFOODS PROCESSED & FROZEN FOOD		Canarys Quality is our Mantra		PLADA	
Issue Type	Mainline	Issue Type	SME	Issue Type	SME	Issue Type	SME
Listing Date	June 2022	Listing Date	Mar. 2024	Listing Date	Oct. 2023	Listing Date	Oct. 2023
Issue Size	Rs 412.79 Cr	Issue Size	Rs. 33.39 Cr	Issue Size	Rs. 47.03 Cr	Issue Size	Rs. 12.36 Cr
Subscribed	2.72x	Subscribed	19.28x	Subscribed	9.94x	Subscribed	57.85x
Issue Price	Rs. 256	Issue Price	Rs. 56	Issue Price	Rs. 31	Issue Price	Rs. 48
СМР	Rs 909.3	СМР	Rs 122.4	СМР	Rs 43.2	СМР	Rs 28.0
Valuation (Current)	Rs. 7,348 Cr	Valuation (Current)	Rs 254 Cr	Valuation (Current)	Rs 224 Cr	Valuation (Current)	Rs 34 Cr
Valuation (IPO)	Rs 1,870 Cr	Valuation (IPO)	Rs 102 Cr	Valuation (IPO)	Rs 136 Cr	Valuation (IPO)	Rs 42 Cr



Issue Type	SME
Listing Date	Sep. 2023
Issue Size	Rs. 16.72 Cr
Subscribed	12.98x
Issue Price	Rs. 86
СМР	Rs 285.7
Valuation (Current)	Rs 219 Cr
Valuation (IPO)	Rs 49 Cr



SME

Oct. 2023

Rs 39.93 Cr

6.58x

Rs. 47

Rs 86.5

Rs 305 Cr

Rs 117 Cr

Issue Type

Listing Date

Issue Size

Subscribed

Issue Price

CMP

Valuation (Current)

Valuation (IPO)

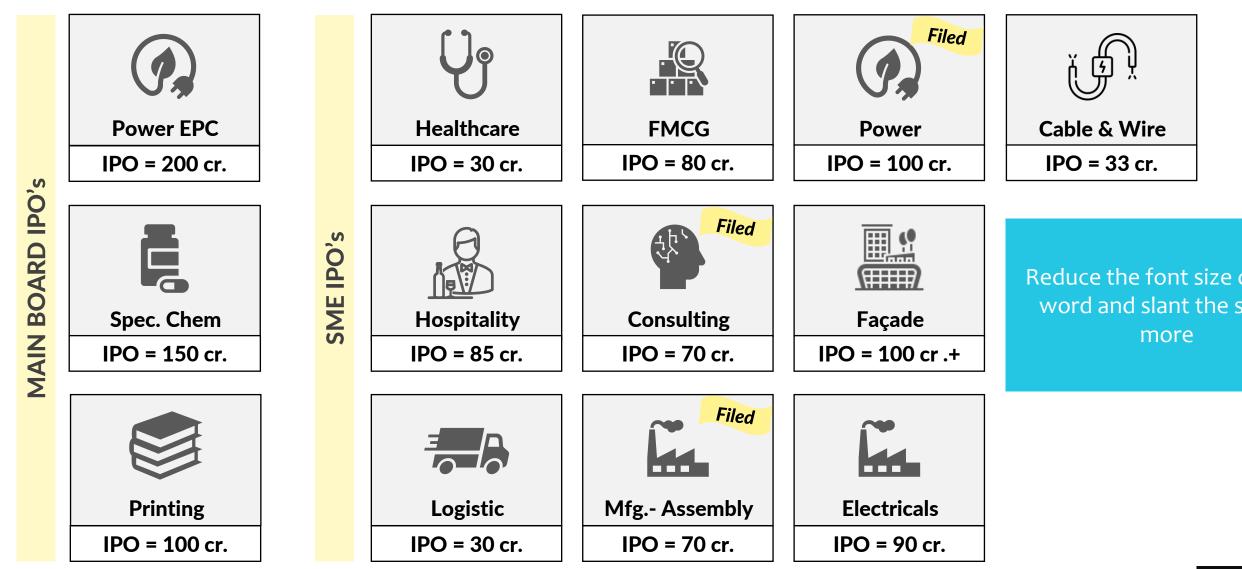


Issue Type	SME
Listing Date	Oct. 2020
Issue Size	Rs 15.04 Cr
Subscribed	1.24x
Issue Price	Rs. 135
СМР	Rs 109.7
Valuation (Current)	Rs 114 Cr
Valuation (IPO)	Rs 42 Cr

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PIPELINE ASSIGNMENTS





INDORIENT'S IPO VALUE PROPOSITION



- Assist in building the right team internally & support in appointing key intermediaries
- Advise company on various cost saving areas in the entire IPO process
- Assist in setting up data room & building MIS
- Advise in making company structure SEBI compliant
- Advise issuer on investor expectations and help align the strategies
- Set the IPO timetable
- Achieve IPO readiness

IPO readiness helps achieve operational and cost efficiency

IPO Transaction

- Fine-tune the equity story & ensure maximum valuation
- Help in building the financial model
- Identify logo only investors and advise on prioritizing investors
- Conduct mock interviews and presentation sessions
- Help issuer in responding to investor queries
- Analyze demand and advise on issue size
- Guide on timing the launch of the issue based on capital market activity

Targeting the right investors with an attractive equity story will fetch better valuations

Post IPO Hand-Holding

- Conduct Equity Research
- Manage exits of promoters & institutional investors on the secondary platform
- Provide investor interaction by conducting quarterly result update call
- Provide access to investors through investor conferences and roadshows
- Coordinate with Stock Exchanges for fitting into the criteria for inclusion in right indices and F&O segment

Effective investor communication helps to justify market price and ensure visibility



KEY CLIENTS | OTHER TRANSACTIONS













OUR TEAM

Director

https://tinyurl.com/43xf6368

Mittal

https://tinyurl.com/ykbkdwfk

Leadership Team Mentors		Advisory Board		Key Managerial Personnel		Business Partners	
Soumya Padhi Managing Director & CEO https://tinyurl.com/mpz7xs2e	Subhash V. Thakrar https://tinyurl.com/2s2ec334	Gaurav Goswami Director https://tinyurl.com/yzubsvnz	Ashutosh Narendranath Advisor https://tinyurl.com/2fupjbxd	Prashant Dhebar Business Lead – ECM https://tinyurl.com/26m3rws7	Siju Narayan Head – Start-up https://tinyurl.com/3va2m9jj	CONSULTING	
						Sterling Associates	
Ivor Misquith Executive Director & COO https://tinyurl.com/2wa2uazp	Parantap Dave https://tinyurl.com/32v7zdpn	Jyoti Rai Advisor <u>https://tinyurl.com/2zx4t7vy</u>	Jay Menon Advisor https://tinyurl.com/yc86zfdd	Amina Khan Compliance Officer https://tinyurl.com/27ndarje	Raghav Kansal Business Lead-Private Equity https://tinyurl.com/mr3ad3tc	V invest value	
Dinesh K. Agrawal	Dr. Anoop			Vinit Shah		CRAWFORD BAYLEY & CO. Advocates & Solicitors	

Business Lead – ECM https://tinyurl.com/4tkjuucp



DISCLAIMER

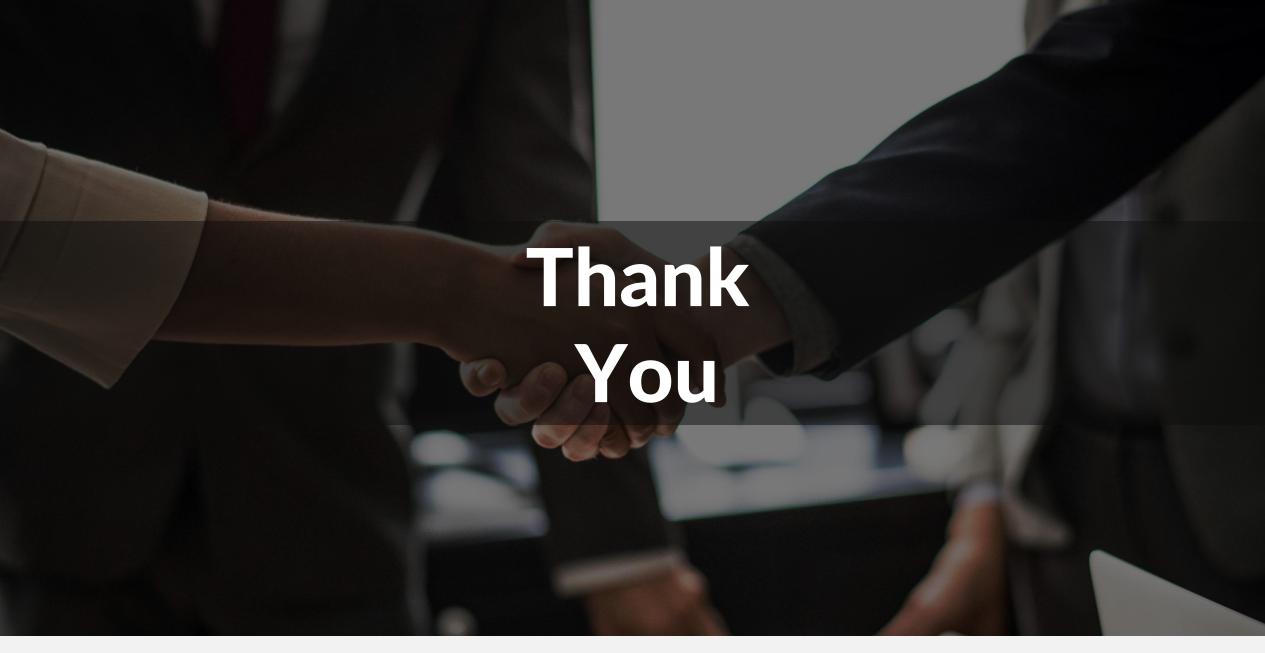
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