



INDORIENT FINANCIAL SERVICES LIMITED
SEBI Registered Category I Merchant Bankers

CORPORATE PROFILE

INDORIENT: CATEGORY I SEBI REGISTERED MERCHANT BANKER

- Indorient is a boutique mid-market merchant banking and advisory company providing services across multiple product and service range
- We provide a comprehensive suite of financial services covering areas of-
 - Capital Market Transactions
 - Mergers and Acquisitions
 - Private Equity, Project Advisory and Loan Syndication
 - Structured Debt Placements
 - Stressed Asset Resolution
 - AIF related services including Fund Set-up and Due – Diligence certification
- We specialise in originating, developing & shepherding high value, strategic deals with strong relationships across the globe
- Backed by strong management, the company comprises a team of experienced professionals which has handled the cumulative fund raise of over \$150+ mn and closed over 7 IPO deals in their careers at Indorient



\$ 150+ Mn

Fundings Raised



100+

Assignments Completed



69+

Clients



100%

Success Rate



7

IPO Deals Executed

OUR SERVICES

Area of Expertise

Fund raising through Capital Markets (IPO'S FPO'S), Private Equity , Venture Capital

Capital Markets – Open offers, Rights Issue

Debt Syndication & Structured Finance

Business Management, Consultancy & Valuation Services

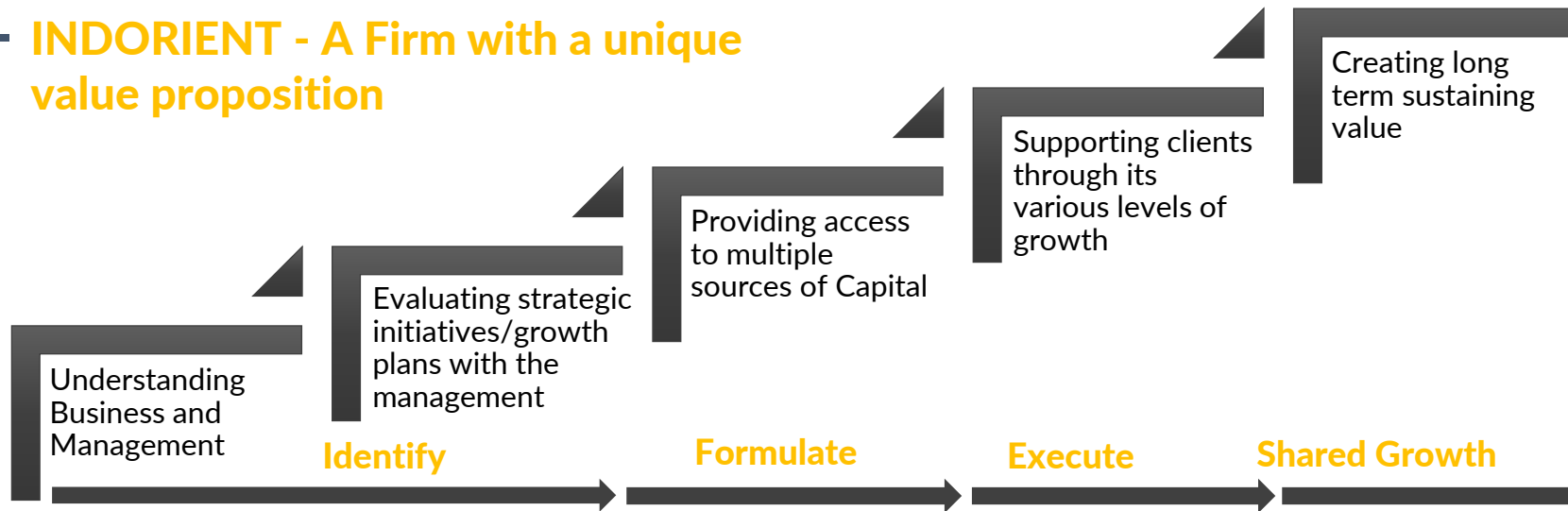
Mergers, Acquisitions, Joint Ventures

Stressed Asset Resolution

VISION

To be a pre-eminent Investment Bank, creating a unique eco-system of Long-Term Capital, Strategy Consulting and Advisory Services to fuel growth demands of Large, Medium and Small Cap Enterprises

INDORIENT - A Firm with a unique value proposition



CORE VALUES

- ✓ Establish long term partnerships with clients, investors, regulators and intermediaries
- ✓ Engagement built on Trust, Transparency, and Integrity
- ✓ Provide exceptional client service
- ✓ Support social causes

Bridging the synergy & expectation between investor, shareholder and management

VALUED EXPERIENCE ACROSS VARIOUS INDUSTRY VERTICALS



FMCG



BFSI



Technology



Manufacturing



Retail



Pharma



Education



Agriculture



Logistic



Healthcare



Hospitality



Energy

Our expertise and deep understanding of industries across sectors gives us an edge in deal execution and closure

INDORIENT'S PROVEN TRACK RECORD IN CAPITAL MARKETS



Issue Type	Mainline
Listing Date	June 2022
Issue Size	Rs 412.79 Cr
Subscribed	2.72x
Issue Price	Rs. 256
CMP	Rs 983.4
Valuation (Current)	Rs. 7786 Cr
Valuation (IPO)	Rs 1,870 Cr

Issue Type	SME
Listing Date	Mar. 2024
Issue Size	Rs. 33.39 Cr
Subscribed	19.28x
Issue Price	Rs. 56
CMP	Rs 138.7
Valuation (Current)	Rs 309 Cr
Valuation (IPO)	Rs 102 Cr

Issue Type	SME
Listing Date	Oct. 2023
Issue Size	Rs. 47.03 Cr
Subscribed	9.94x
Issue Price	Rs. 31
CMP	Rs 42.8
Valuation (Current)	Rs 228 Cr
Valuation (IPO)	Rs 136 Cr

Issue Type	SME
Listing Date	Oct. 2023
Issue Size	Rs. 12.36 Cr
Subscribed	57.85x
Issue Price	Rs. 48
CMP	Rs 27.4
Valuation (Current)	Rs 34 Cr
Valuation (IPO)	Rs 42 Cr



Issue Type	SME
Listing Date	Sep. 2023
Issue Size	Rs. 16.72 Cr
Subscribed	12.98x
Issue Price	Rs. 86
CMP	Rs 248.2
Valuation (Current)	Rs 182 Cr
Valuation (IPO)	Rs 49 Cr


Issue Type	SME
Listing Date	Oct. 2023
Issue Size	Rs 39.93 Cr
Subscribed	6.58x
Issue Price	Rs. 47
CMP	Rs 82.0
Valuation (Current)	Rs 245 Cr
Valuation (IPO)	Rs 117 Cr

Issue Type	SME
Listing Date	Oct. 2020
Issue Size	Rs 15.04 Cr
Subscribed	1.24x
Issue Price	Rs. 135
CMP	Rs 118.4
Valuation (Current)	Rs 118 Cr
Valuation (IPO)	Rs 42 Cr


Data as of December 17th, 2024

PIPELINE ASSIGNMENTS


MAIN BOARD IPO's



Power EPC
IPO* = 190-210 cr.




Spec. Chem
IPO* = 140-160 cr.




Printing
IPO* = 90-110 cr.


SME IPO's




Healthcare
IPO* = 20-40 cr.




Hospitality
IPO* = 75-95cr.




Logistic
IPO* = 20-40 cr.




FMCG
IPO* = 70-90 cr.




Consulting
IPO* = 60-80 cr.




Mfg.- Assembly
IPO* = 60-80 cr.




Power
IPO* = 90-110 cr.



Façade
IPO* = 90-110 cr .



Electricals
IPO* = 80-100 cr.



Cable & Wire
IPO* = 30-35 cr.

Note: All are left lead

*The numbers presented here are indicative. Please refer to the RHP of the respective company for more information

Data as of December 17th, 2024

INDORIENT'S IPO VALUE PROPOSITION

IPO Preparation

- Assist in building the right team internally & support in appointing key intermediaries
- Advise company on various cost saving areas in the entire IPO process
- Assist in setting up data room & building MIS
- Advise in making company structure SEBI compliant
- Advise issuer on investor expectations and help align the strategies
- Set the IPO timetable
- Achieve IPO readiness

IPO readiness helps achieve operational and cost efficiency

IPO Transaction

- Fine-tune the equity story & ensure maximum valuation
- Help in building the financial model
- Identify logo only investors and advise on prioritizing investors
- Conduct mock interviews and presentation sessions
- Help issuer in responding to investor queries
- Analyze demand and advise on issue size
- Guide on timing the launch of the issue based on capital market activity

Targeting the right investors with an attractive equity story will fetch better valuations

Post IPO Hand-Holding

- Conduct Equity Research
- Manage exits of promoters & institutional investors on the secondary platform
- Provide investor interaction by conducting quarterly result update call
- Provide access to investors through investor conferences and roadshows
- Coordinate with Stock Exchanges for fitting into the criteria for inclusion in right indices and F&O segment

Effective investor communication helps to justify market price and ensure visibility

KEY CLIENTS | OTHER TRANSACTIONS



Strategic
Investment in
Chemical space



Valuation



Valuation



Finance Valuation



OUR TEAM

Leadership Team



Soumya Padhi

Managing Director & CEO

<https://tinyurl.com/mpz7xs2e>



Ivor Misquith

Executive Director & COO

<https://tinyurl.com/2wa2uazp>



Dinesh K. Agrawal

Director

<https://tinyurl.com/43xf6368>

Mentors



Subhash V. Thakrar

<https://tinyurl.com/2s2ec334>



Parantap Dave

<https://tinyurl.com/32v7zdpn>



Dr. Anoop Mittal

<https://tinyurl.com/ykbkdwfk>

Advisory Board



Gaurav Goswami
Director

<https://tinyurl.com/yzubsvz>



Ashutosh Narendranath
Advisor

<https://tinyurl.com/2fupjbx>



Jyoti Rai
Advisor

<https://tinyurl.com/2zx4t7vy>



Jay Menon
Advisor

<https://tinyurl.com/yc86zfd>



Prashant Dhebar
Business Lead - ECM

<https://tinyurl.com/26m3rws7>



Amina Khan
Compliance Officer

<https://tinyurl.com/27ndarje>



Vinit Shah

Business Lead - ECM

<https://tinyurl.com/4tkjuu>

Key Managerial Personnel



Siju Narayan
Head - Start-up

<https://tinyurl.com/3va2m9jj>



Raghav Kansal

Business Lead - Private Equity

<https://tinyurl.com/mr3ad3tc>

Business Partners



Sterling Associates

invest value

CRAWFORD BAYLEY & CO.
Advocates & Solicitors

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A background image showing a close-up of two hands shaking in a firm grip, symbolizing a business agreement or partnership. The hands are wearing dark business suits. The image is dimly lit, with a semi-transparent dark grey horizontal band across the middle where the text is placed.

**Thank
You**

For further details please reach out at info@indorient.in